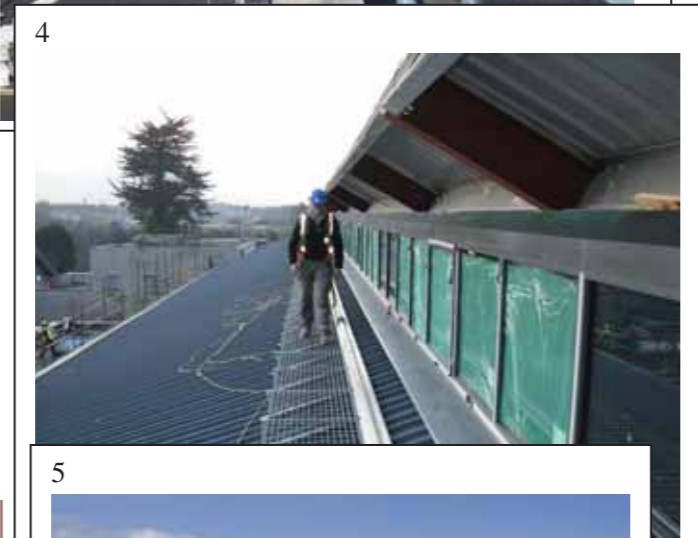
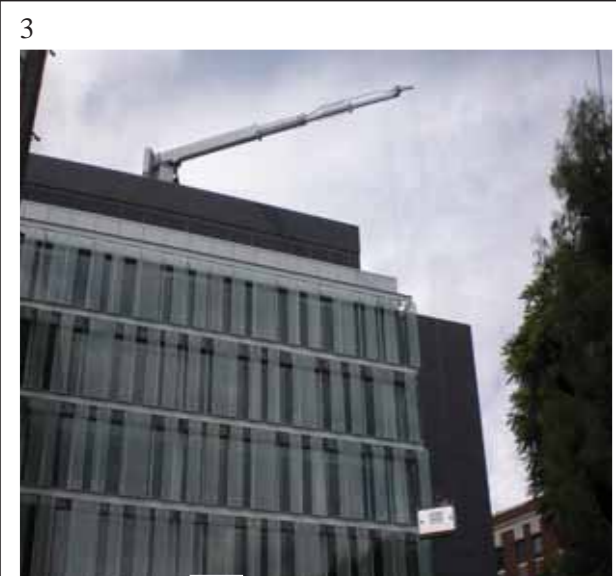


... but what is it?

Look carefully at these pictures of five different jobs that Skyway worked on during 2009, and then examine picture No 6 very closely. Picture 6 is a close-up shot taken of one of the five jobs that are featured in the other photographs. But what is it ... and what job does it come from?

Here's an opportunity for you to test your ingenuity and your skill and win a delicious birthday cup cake at the same time. In fact, the winner gets a half a dozen delicious birthday cup cakes as a tasty prize. So, go on! See how perceptive you are.

Email your answer to us at maura@skyway.ie. Good luck with your entry – the prize is delicious



Hint: Think of a 'Triple'



Skyway – Getting to the top



Kieran Meegan and his team at Skyway are no strangers to the hard work and dedication it take to get to the top of their professional world. This dedication and perseverance is also evident in Kieran's leisure achievements!

A founding member of his local cycling club in 2009, Kieran and his club members from Moynalty Cycling Club are currently in training for a 200km cycle from Kells to Westport in May 2010, followed by the ascent of Croagh Patrick the following day!



We promise you an awesome picture from the top!

Seen our 'new look' web site yet?

www.skyway.ie

It's well worth a quick visit. Because, not only will it bring you up to the minute on all the new developments that are taking place in Skyway right now: our new systems, new products, remarkably cost-effective solutions and ingenious innovations... but it also lets you see at a glance what a modern forward-looking and professional company we are. We rank among the very best in Europe and we are 100% Irish.



You'll find some stunning photographs in there, plus a goldmine of information for architects, engineers and everyone who is directly or indirectly involved with safety at heights. It's well worth a quick visit. And when you are in there, make sure you 'bookmark' our site or include it among your list of 'Google favourite web sites' so that, at a single click of a mouse, you may visit us again, whenever you need us.

PivotLoc Steps to Safety with Skyway



A PivotLoc Ladder is an innovative solution that allows you safe access to the roof of a building, on an outside wall, or up through a hatch.

Its main benefits over standard ladders are:

- Security - when locked in the closed position it cannot be used by unauthorised personnel.
- Aesthetics—these ladders are much more visually acceptable than standard ladders with safety hoops. Ideal for public areas e.g schools, shopping centres, schools etc.
- Safety - should a user fall, a shuttle mechanism locks in place to prevent injury.
- Made from aluminium, Pivotloc ladders are suitable for interior and exterior use. Each ladder comes with a padlock to ensure it is secure when not in use.
- Once the padlock is removed, the ladder folds out and locks in position for use. A gate allows the shuttle to be inserted into the track before climbing.
- Each ladder is designed to ensure the user can clip off to a roof safety system before de-clipping from the PivotLoc Shuttle. This means 100% tie off at all times.



SKYWAY
Leaders in Safety at Height

Republic of Ireland
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Hi-Safe!

The Information Newsletter of Skyway – Ireland's Safe Access Equipment Professionals – Spring 2010

The Solution to the Recession is 'Simple'

says Kieran J. Meegan, MD Skyway

People sometimes ask us 'how come Skyway are so good at coming up with simple innovative solutions to safety at height problems?' The reason they ask is because often these solutions save a considerable amount of money.

The answer, of course, is that when you have a wealth of engineering knowledge and expertise – backed up with the practical 'hands-on' experience of working at heights on just about every modern landmark building in Ireland – you are more readily tuned-in to identifying 'simple innovative solutions' than most.

One of the things which I observed, while working 'at heights' in Ireland during the 'Celtic Tiger' years, was how unnecessarily tedious and wasteful so many existing 'safety at heights' systems and procedures are.

Time and time again I found complicated, sometimes dangerous, and often very expensive safety systems and procedures in operation, or about to be recommended, in places where it was crystal clear to me that, with a bit of innovative thinking, it should be possible to provide a simple solution that would do the job much better. And save good money too!

That's exactly what we did in many cases.

That's why I am so proud to tell you that Skyway is entered for the 'Innovator of the Year' Award at the prestigious SFA National Small Business Awards this year

Naturally, we're all hoping that we'll win that INNOVATOR OF THE YEAR Award, because I genuinely believe that the solution to the current recession will be hastened by professionals, like Skyway, identifying 'simple' and more effective ways of doing things.... at a cheaper price.

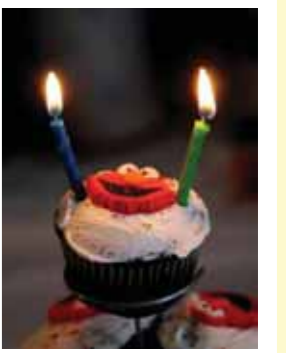


Talk to us first, if you are looking for an 'innovative' and more cost-effective solution to safety at heights. We'll find it for you... very quickly!



Kieran J. Meegan, MD Skyway, says "if you have the engineering expertise and experience – you can identify simple cost effective solutions far easier and far quicker than most."

It's our 10th birthday...
... but you get the present



It's hard to believe it! Skyway is ten years old this year. Formed in January 2000, we are a 100% Irish owned company. Today we rank among the very top specialists in Ireland and Europe in the field of "Safety at Heights". We are extraordinarily proud of our company and our commitment to – and track record of - safety and service which includes: ISO 9001:2000 and OHSAS 18001:2007, FAS Excellence Through People and NISO standards of excellence and quality.

How to Have Your Cake and Eat it!

To celebrate this important landmark we thought it would be a nice idea to send out a special 'designer-made birthday cupcake' to every one of our customers and friends who request one from us.

Call Maura at Skyway at 046 9241771 and tell her where to send your birthday cupcake to, or email us with this information at maura@skyway.ie before the end of February 2010. The birthday celebrations go on all month to give you plenty of time to request your delicious cupcake. But the baking must finish at the end of February 2010.

Quick! Call us now!

A challenging year at a glance

Skyway Safe Access Equipment was formed in January 2000 and is a 100% Irish owned company. We are specialists in the manufacture and installation of safe access systems for all types of buildings and in the field of Suspended Access and Fall Prevention Equipment. We custom-design, install, manufacture and certify systems that allow safe access for the maintenance of roofs and facades.

There are two broad sectors in our field of operations:

- Building facade access for window cleaning and maintenance.
- Protection of operatives working at height on exposed roofs and structures.

Skyway is the largest Irish specialist sub-contractor of

suspended access and fall prevention equipment, focusing solely on the design, manufacture and installation of safe access systems for all types of buildings.

We provide a comprehensive and personalised service to each of our customers, from initial consultation to professional in-house design and the drafting of the end product and its installation by Skyway's experienced installation team.

In addition, Skyway provides customised user training – developed and delivered by professionally trained personnel in the use of Fall Prevention Cables, Kingspan Safelrxx Systems, Guardrails, Cradle Systems, Abseiling Systems Harnesses & PFPE, PivotLoc Ladders, Ladders & Walkways Anchors & Eyebolts.

During 2009 we worked on the following four landmark projects in addition to many others

1 Justice is done...



... at The New Criminal Courts, Dublin

2 Meeting the best...



... at The National Conference Centre, Dublin

3 In the spotlight...



... at The Grand Canal Theatre - Grand Canal Sq, Dublin

4 It all adds up



... at Price Waterhouse Coopers, Dublin

Yes we can!

And we've got the certificates to prove it

When you are dealing with a company that has a track record of successfully working on just about every landmark private and public building developed in Ireland over the past 10 years, you can be 100% certain that Skyway has all the paperwork: Safety compliance certs, insurance certs, safety qualification certs ... **everything** in top-class up to date order.

Quality & Insurance and Skyway

We are proud of the fact that we have in place our ISO 9001:2000, our OHSAS 18001:2007, FAS Excellence Through People Accreditation and, of course, our Professional Indemnity Insurance, arranged by Marsh Ireland with insurers HCCD, for a full €6.5m cover.

As far as we know, no other company in Ireland has these accreditations & insurance cover. That's because they are so difficult to get and to maintain.

Legislation and Skyway

All our employees are fully trained in First Aid, Manual Handling, Mobile Elevated Work Platforms, Safe Pass & have completed a specialised course in Working at Heights.

Skyway is an active member of National Irish Safety Organisation, an organisation that promotes and organises education and training programmes in the area of health & safety and were awarded a safety award in 2009.

Safety Statements & Method Statements are automatically issued to all clients on new projects undertaken by us.

Right at the top

... with the jet set!

Next time you are passing through Dublin Airport keep an eye out at roof top level for the distinctive Skyway Logo.

Skyway are proud to be associated with these two magnificent terminals: T1 & T2 at Dublin Airport. The 7,500 square metre Terminal 1 extension, which is now completed, provides additional retail and circulation space for passengers, and a reconfigured check-in area in that corner of the terminal.

T2 is a 75,000 square metre building designed specifically with travellers' needs in mind. It will be capable of comfortably handling up to a huge 15 million passengers per year. Making use of natural light, it will create a **bright airy space** for passengers that is calm and relaxing.

One of the key 'wow!' factors in the development of this magnificent building is captured in those four words: "Making use of natural light".

Skyway are particularly proud to be working at heights to help make this 'wow' a reality



SKYWAY

Leaders in Safety at Height

New Northern Ireland Office for Skyway

November 2009 marked another 'first' for Skyway when, in response to a steady increase in demand for our products and services, we opened our first Northern Ireland office.

Skyway now has a dedicated team of technical experts to meet the needs of the Northern Irish market

Kieran J. Meegan, MD, Skyway, recently hosted a seminar for many architects, safety consultants and facility managers in the Ramada Hotel, Belfast, which proved to be a great success!



Victoria Square Shopping Centre, Belfast

We will be delighted to schedule a seminar for you and your colleagues at any time in the coming year, please do not hesitate to contact us on our Freephone number in Northern Ireland:

0800 9179932

Skyway taking a stand and attracting a lot of favourable attention



We are delighted to be participating in the Facilities Management Ireland Conference and Exhibition again in 2010. After a very successful event for Skyway in 2009, we are eagerly anticipating the 2010 show.

A Special Invitation For You

As well as visiting our exhibition stand C24, you are welcome to attend our FM Ireland Showcase on 23rd March from 2.30pm to 2.50pm. At this Showcase, we will be giving you an overview of how to provide a safe workplace at height, giving you tips and advice in all aspects of health & safety and working safely at heights!

Make sure you call by and say hello to us, we will be delighted to meet you!

We will also be exhibiting at the National Irish Safety Organisation Annual Conference in Autumn 2010!

☺ Wisdom & Wit ☺

Integrity is not a conditional word. It doesn't blow in the wind or change with the weather. It is your inner image of yourself, and if you look in there and see a man who won't cheat, then you know you never will.

John D. McDonald. (1916 – 1986) Author.

Think about it!

The great river refuses no streamlet.

Korean Proverb.

This little piggy got real mad!

Don't try to teach a pig to sing. It wastes time and only annoys the pig.

Eastern Wisdom

☺ Theory V Action ☺



A Grasshopper went to a very old owl, the recognised leader of the forest, for advice on surviving winter. The owl listened and said, "It's simple. Change into a cricket and hibernate." But soon the grasshopper came back complaining that he could not change. The owl shrugged, "I supplied the strategy – it's up to you to implement it."

Leadership – April 2009

By gum! It's hard to keep on top



The story goes that R.J. Wrigley, the founder of the fabulously wealthy Wrigley chewing gum empire, was asked by an eager young executive who was sitting beside him on an airplane, why he continued to advertise so extensively when his company was already the most successful distributor of chewing gum in the world.

"For the same reason that the pilot of this airplane keeps the engines running after we are already in the air," replied Wrigley before turning back to work on a bundle of papers on his lap.

The magnetism of leadership

By their actions, leaders become a magnet, attracting others to operate according to the highest standard.

Prof. Dorothea E. Gaudlen. (Business Author and Mentor)



When opportunity knocks, open the door even if you are in your bathrobe.

Heather Zschock Author/Designer

Off The Cuff Diplomacy

When a man tells me that he is going to put all his cards on the table, I always look up his sleeve.

Baron Leslie Hore-Belisha (Statesman)

A personal invitation for you from Kieran Meegan, MD Skyway

Dear Hi-Safe reader

If you have a moment – or two – to spare in the coming months I'd welcome an opportunity to call by and give you a hands-on demonstration on my laptop of our new 3D software design service in action.



Ours is a practical and powerful 3-dimensional software programme that allows you to see at a glance where, and how best, to install Skyway safety at heights systems, cables and ladders on any building or structure.

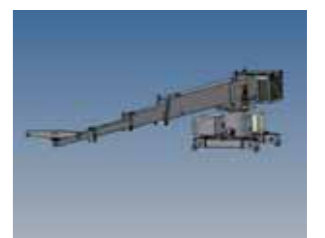
If you'd like me to include some of your colleagues in the demonstration, I'll be happy to bring along an overhead projector with me and show everyone how everything operates.

As far as I know there is absolutely nothing to compare with this 3D software development in safety at heights systems in Ireland. That's because I know of no other company in our business that is prepared to put in the commitment and the resources to provide architects, engineers and other professionals with the back-up knowledge and facilities to make first-class decisions about safety at height systems and products... **every time!**

As you can see, we're genuinely very proud of our new 3D software design development. Not only does it make working at heights a safer place for all of us, but it also helps us to develop a deeper understanding of the obstacles and dangers that must be overcome in our collective quest for a safer working environment at all levels.

If you'd like to find out more about our impressive new 3D safety design software, you are very welcome to call me at Skyway at Tel: 046 924 1771 or email me at contactus@skyway.ie. Let's talk soon

Kieran J. Meegan



"...as far as I know there is absolutely nothing to compare with this new Skyway 3D software development in safety at heights systems in Ireland."